

Course Description for:

Houses: Buy, Fix, Sell V1.0 - 4 Hours

A Home inspector will learn what property flippers are looking for in an acquisition to better assist clients, both investors and the buyer of a completed flip house.

Some houses are coal and others are diamonds in the rough. Can you tell the difference? A multitude of foreclosed and distressed homes today have been labeled as undesirable. Are these houses beyond help or are they merely diamonds in the rough waiting for you and your client's vision? Learn how to evaluate renovation options to determine if a house will be a money maker or a money taker.

This course takes you through the process of buying a distressed property, fixing it up, and selling it for profit. You'll first look at ways to structure the acquisition, whether you are representing the buyer, the seller, or yourself. Next, you'll determine how to analyze the property's needs and costs. Comparing the costs and returns from renovating bedrooms to baths to kitchens and more will help you put your money in the right place. You'll also learn how to put together pricing models, accurate construction timelines, and a profitable exit strategy.

With a solid plan in place, you'll lessen your risks and realize a greater profit by avoiding coal and discovering diamonds in the rough. Topics Include: Finding the right

property, Analyzing and evaluating a potential purchase, financing the acquisition, Renovation costs and profit projections, Exit strategies.

OFFICIAL CERTIFIED COURSE SUMMARY CERTIFICATE FOR DISTANCE
EDUCATION INSTRUCTIONAL DESIGN AND DELIVERY



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Administrative Information

Course Title: **Houses: Buy, Fix Sell!**

Course Number: **4935**

Provider: **Dearborn Real Estate Education Company**